

# **ENEOS'** hydrogen business strategy ~Paving the path for hydrogen society ~

15<sup>th</sup> October, 2025

**ENEOS** Corporation



### **ENEOS Group Business Overview by Segment**

#### Petroleum products and others

#### Foundation and materials



·Refining and sales of petroleum products

**ENEOS** brand services Nationwide deployment of stations Domestic fuel oil\*1 Sales Share About 50%



Development, manufacturing, and sales of lubricant products

· Manufacture and sales of petrochemical products

16 countries overseas 23 locations

#### Low carbon



Supply of biofuels

At the Wakayama Plant, from FY2028 onwards Aiming to produce 400,000 KL of SAF per year

#### Decarbonization



•For the implementation of next-generation decarbonization technologies such as hydrogen and synthetic fuels, the value chain in collaboration with the government and other companies Promote early development and implementation

### **High Performance Materials**



▲Fuel-efficient tire material

·Manufacture and sale of high-performance materials such as elastomers

> Contributing to Reducing Environmental Impact A product range boasting world-class technology

#### Oil & Natural Gas E&P

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▲Landon Oilfield

#### CCS<sup>\*2</sup>/CCUS<sup>\*3</sup>



▲ Petra Nova CCUS Project

#### - Oil and natural gas development, production and sales

Crude oil and natural gas equity production

100,000 barrels/day

Crude oil equivalent (FY2024 results)

#### Promotion of CCS/CCUS business

Early implementation of CCS/CCUS Promoting initiatives in Japan and overseas

### **Electricity**



▲Goi Thermal Power Plant

·Electricity business with a consistent supply system from power generation to retail

VPP business, city gas business, and overseas business

Development, generation, and sales of renewable energy

Power Capacity

Power Generation Capacity 2.2 million kW

(As of the end of March 2025)

#### Renewable Energy



▲Uruma Mega Solar

(In Operation + Under Construction)

1.37 million kW

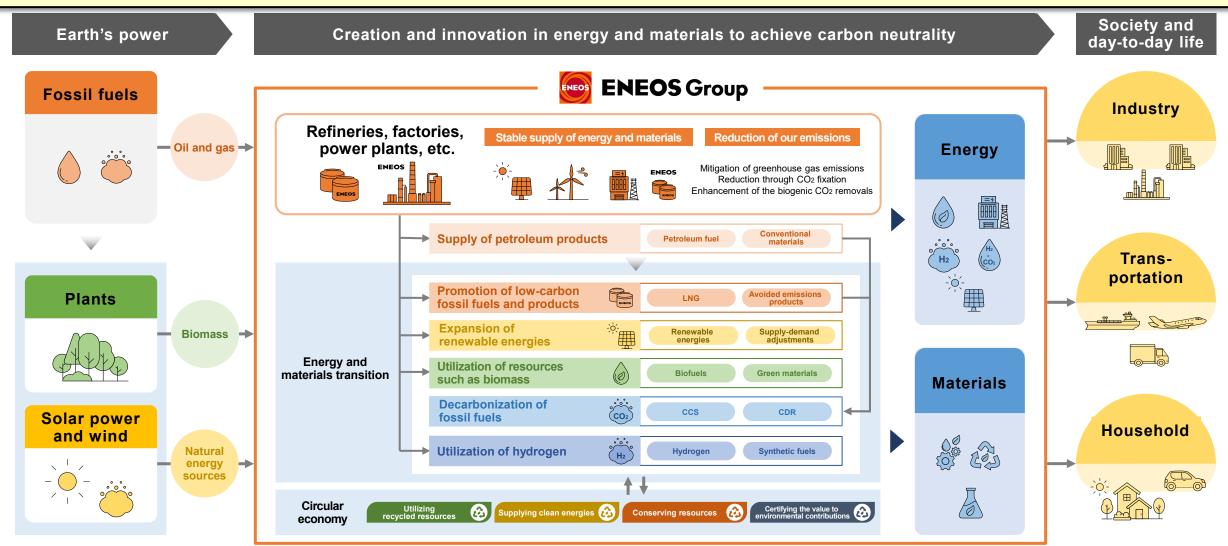
(As of the end of March 2025)

<sup>\*1</sup> Domestic fuel oil: Gasoline, kerosene, diesel oil, and A fuel \*2 Carbon dioxide Capture and Storage: CO<sub>2</sub>の回収・貯留

<sup>\*3</sup> Carbon dioxide Capture, Utilization and Storage: CO2の回収・有効利用・貯留

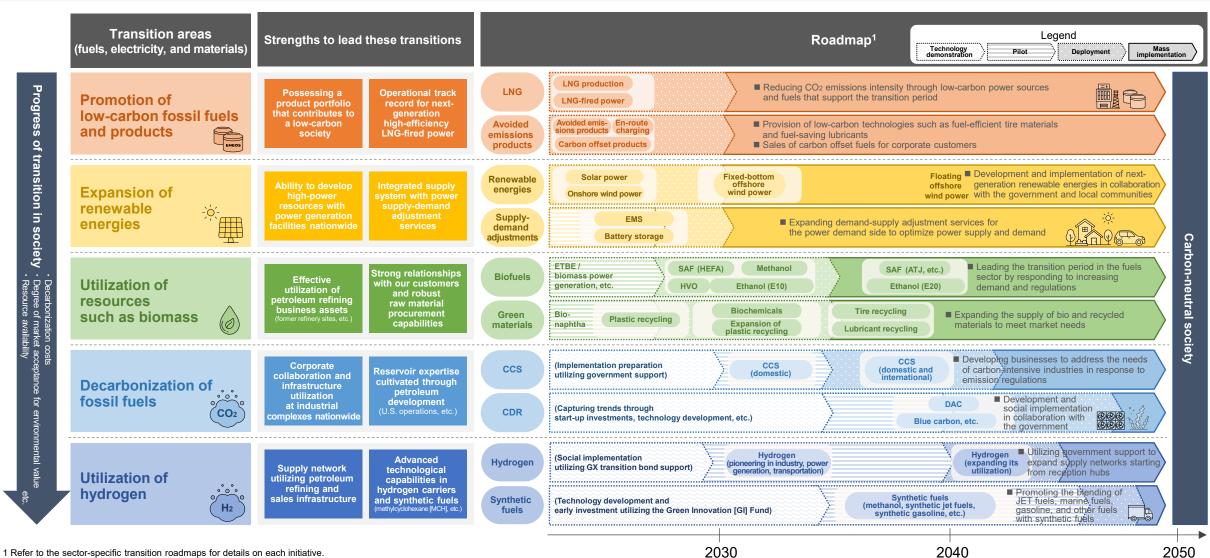
### **Conceptual Diagram of Carbon Neutrality Plan**

 Contributing to community development and a vibrant future by leveraging ENEOS Group's facilities, experience, and expertise to balance energy and materials transition with stable supply



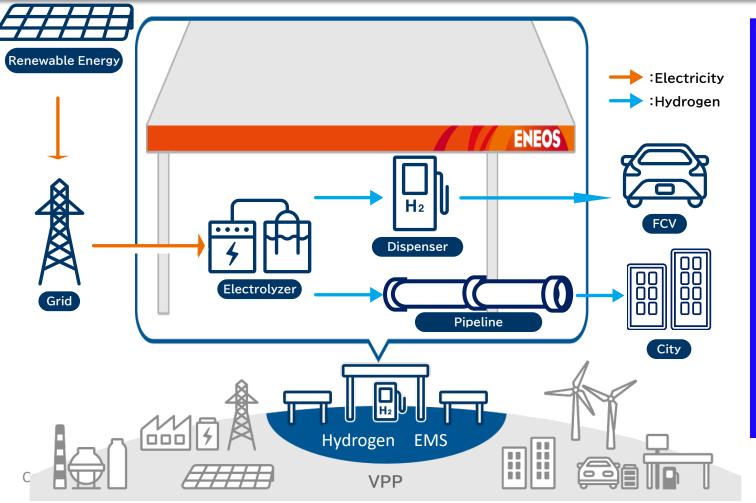
### Roadmap for the Reduction of Greenhouse Gas Emissions in Society

Ensuring a stable supply of energy and materials by leveraging our strengths amid ongoing societal transitions



### New Concept Hydrogen Refueling Station

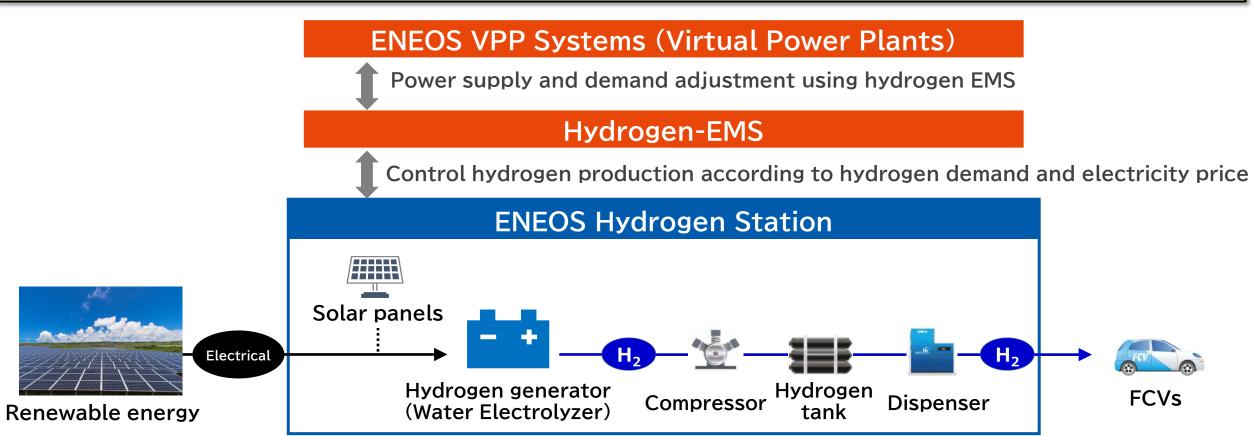
- ullet ENEOS started first HRS operation from 2014, now we operate 31 out of  $\sim$ 150 HRS in Japan.
- Our Shimizu and WOVEN CITY HRSs supply hydrogen not only for FC buses and tracks, but also for home and industry via pipeline.
- ENEOS Hydrogen EMS optimize hydrogen production, storage, and supply for customer.





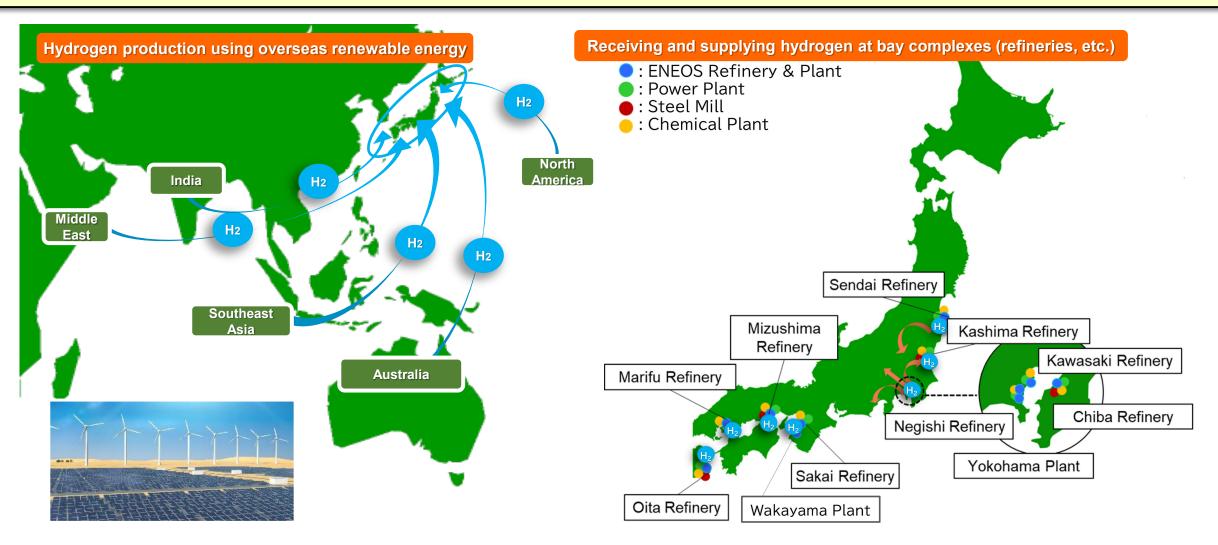
### **ENEOS Hydrogen Energy Management System (EMS)**

- Water electrolyzer is automatically controlled harmonized with hydrogen demand forecast, etc.
- Key Aspects:
  - 1. Hydrogen Production Timing
  - 2. Minimizing deterioration of Water Electrolyzer
  - 3. Improvement of the hydrogen stations profitability



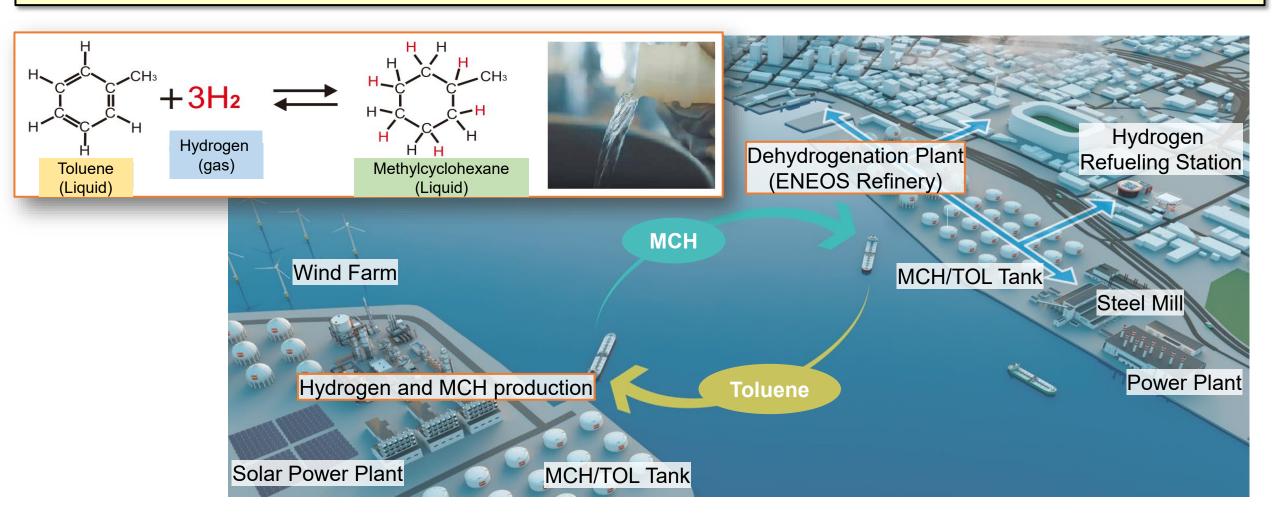
### **Establishing Global Hydrogen Supply Chain**

- Investigating and examining the potential in Australia, Southeast Asia, and other countries
- Planning to utilize domestic assets such as refineries to establish hydrogen supply hubs



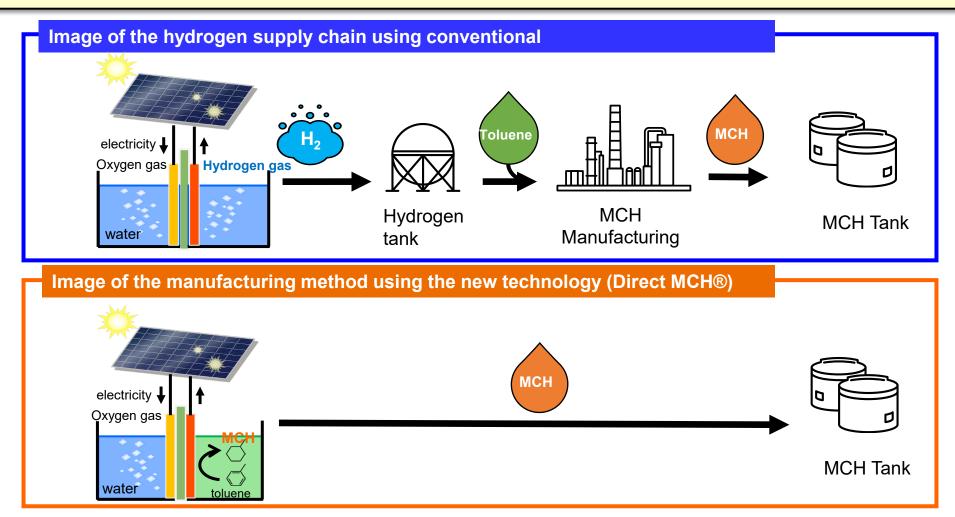
### Features and Advantages of MCH as Hydrogen Carrier

- Storing hydrogen efficiently and stably at room temperature and pressure
- Supplying hydrogen efficiently by utilizing petroleum refining technologies for dehydrogenation and delivery



### **Direct MCH®**

- Developing proprietary Direct MCH® technology for direct synthesis of MCH in electrolytic cells
- Reducing CAPEX by eliminating hydrogenation equipment and tanks
- Enhancing responsiveness to renewable energy output fluctuations



### **Direct MCH® Development Roadmap**

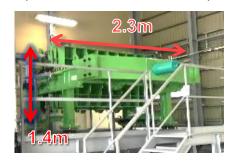
- Completed a MCH manufacturing plant with a 150kW electrolyzer and 250kW solar equipment (January 2023)
- Scaling up demonstration step-by-step through FY2025, and targeting commercialization in FY2030 and beyond

### ~FY2022

2025~

2030s~

Medium-sized Electrolyzer (Proven in Queensland)



30 Nm<sup>3</sup>/h (150 kW)

Large-sized electrolyzer (Demonstration in Australia)



240 Nm<sup>3</sup>/h (MW class)

**Commercial Plants** 



10,000~300,000 tons/year (100 MW~5GW).

### Field photo of a medium-sized demonstration plant (January 2023)







#### Opening CeremonyJanuary 30, 2023



From left, Consul General Ono in Brisbane, ENEOS Vice President Miyata,

QLD Deputy Prime Minister Stephen Miles, Mick De Breni, Minister of Hydrogen, NEDO PM Kugimiya;

### **Key Success Factor for Supply Chain Development**

- Leveraging the strengths of existing assets and downstream business strengths to advance the implementation of a hydrogen society
- Contributing to a sustainable and carbon-neutral future through global collaboration



### **ENEOS's Capability**

Connections with end-users for energy supply in Japan

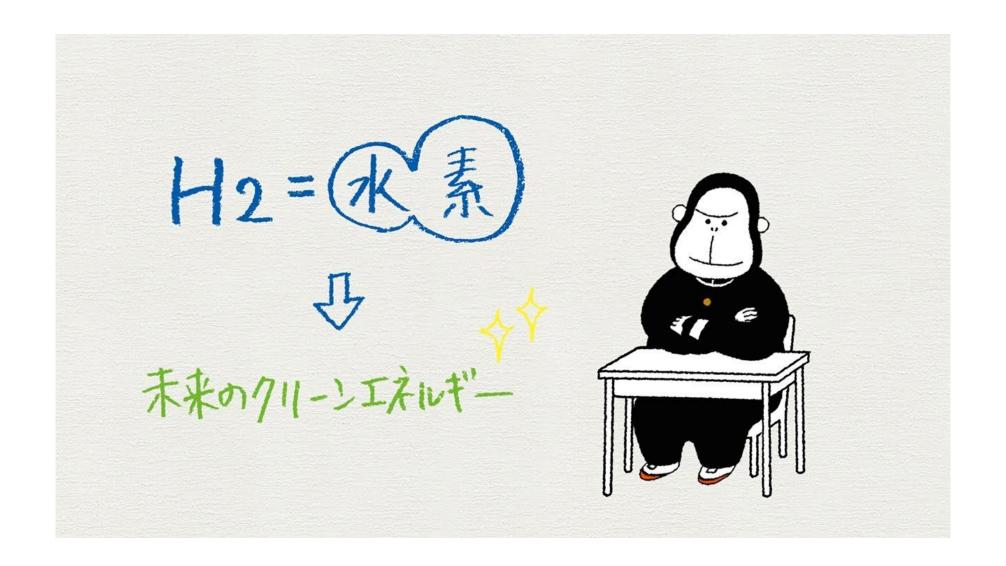
Technology for competitive supply chain development



## Global Collaboration

Competitive resources for hydrogen production

Collaboration among key stakeholders



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