# Asian Development Bank Transaction Advisory Services

Presentation for Virtual Roundtable Discussion on Clean Energy

### **ADB: Transaction Advisory Services**

#### OPPP supports government clients to deliver bankable transactions

What is TAS? TAS assists public sector clients in structuring and procuring viable projects. It aims to
promote projects to catalyze public and private capital investment for development purposes.

 Organization and structuring **Project**  Definition of project objectives **ADB's PPP TAS Delivery** conceptualization • PPP options analysis Commercial and financial structuring Preparation Risk analyses and marketing · Financial modeling Preparation of bid documents **Bidding process** · Assist with bidders' conference and documentation Release of final bid documents Commercial Close Assist in bid evaluation Placement and Negotiation support toward contractual close signing of concession agreement Financial Close . Review of model and/or financing plan Supporting · Review of final form of agreements Extendable financial close Oversee financial close process

### **ADB Value Addition**

- ADB's PPP advisory is particularly suited for pathfinder, difficult, or high-profile transactions
- Support for significant policy or regulatory changes which are related to transactions
- Mobilizing financial resources to cover significant upfront project preparatory costs which are required for transactions
- Expertise and experience to provide with solutions for transactions that are complex from a financial, legal, or risk structuring perspective
- ADB's brand is associated with transparency, fairness, and governance. ADB's brand may give some comfort to public sector agencies and lenders
- ADB's international network and role as a multilateral development bank can bring together diverse funding streams to a project, including finance from multilateral, bilateral and commercial lenders

## Clean Energy Projects in South East Asia Region



#### Philippines

- O North-South Commuter Railway
- O Metro Manila Subway Project
- New Clark City (Transport)
- Solar plus battery (under discussion)



#### Timor-Leste

○ Solar Project (under discussion)



#### Myanmar

Onshore Wind Project



#### Vietnam

○ Solar Auction (Floating solar)



#### **Thailand**

Offshore Wind Development



#### Cambodia

- National Solar Park (Phase 1)
- National Solar Park (Phase 2)