



PFAN

| Accelerating Investment
for Climate and Clean Energy

PFAN in Asia: What It Is, How It Works, How You Can Engage

Peter du Pont, Ph.D., Asia Regional Coordinator

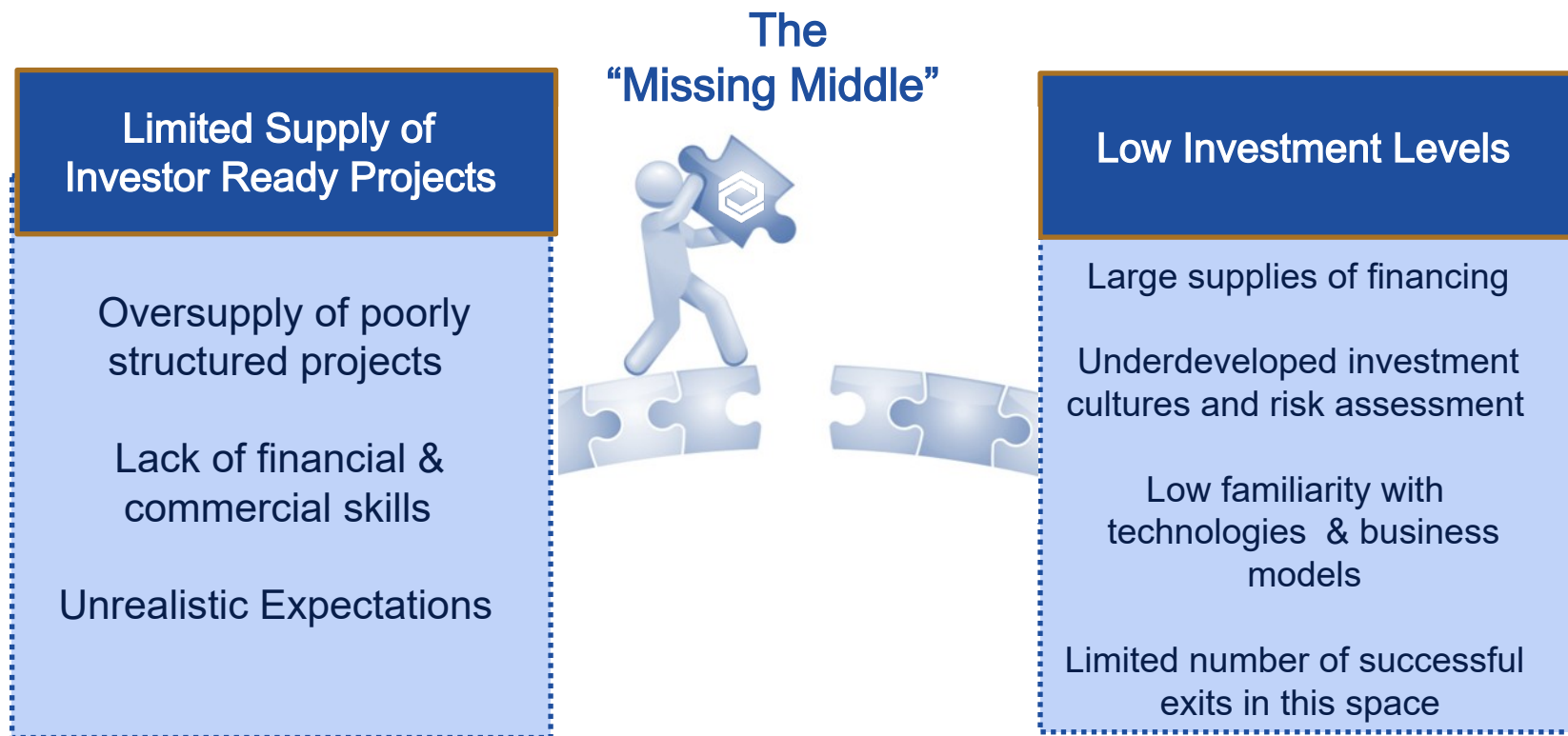
An overview of PFAN's Activities in Asia

December 2020



What is the Problem?

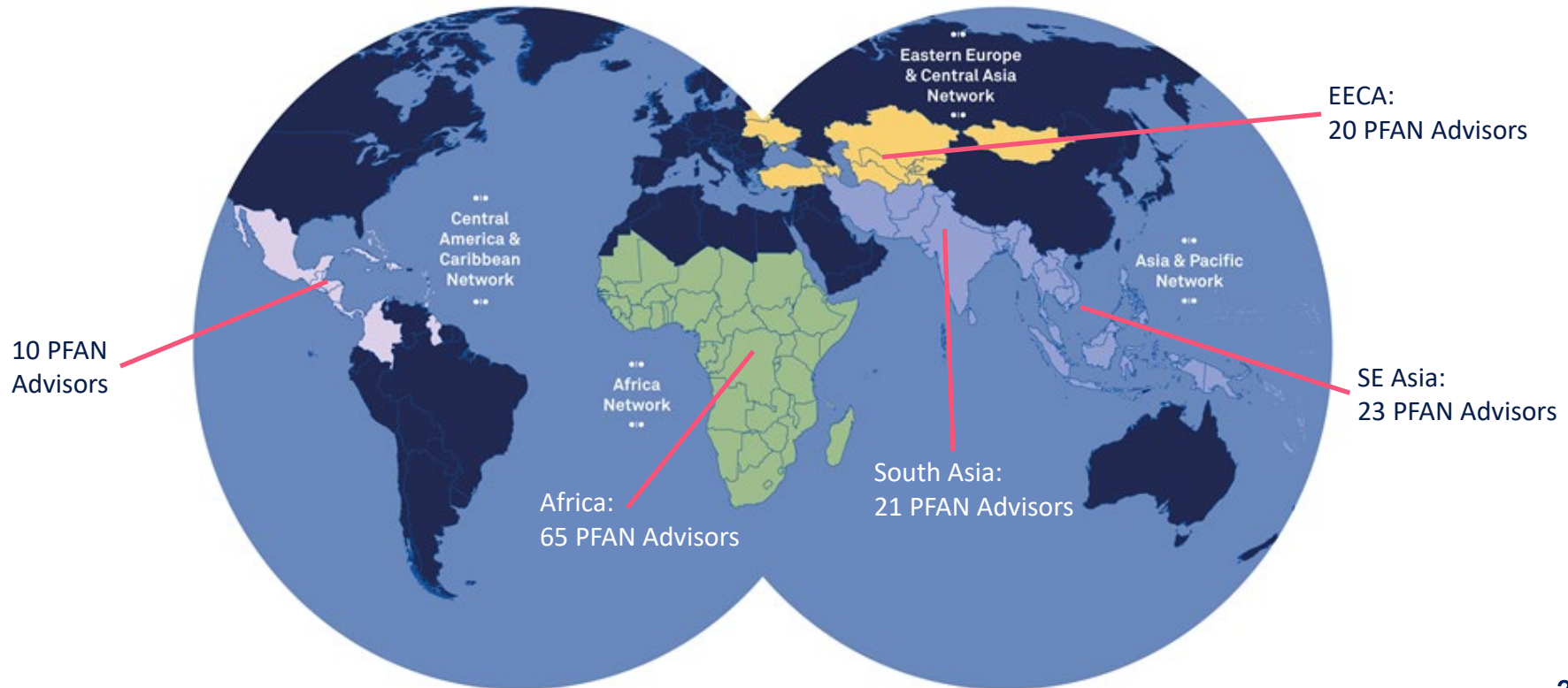
How PFAN Addresses the Missing Middle



PFAN advises low-carbon, climate resilient businesses in developing countries and matches projects to appropriate private financing

What PFAN Is: A Global Network

More Than 130 Climate, Clean Energy, and Finance Experts



How PFAN Works

Network of locally based private sector advisors

Coaching and investment facilitation in principle provided at no cost to project developers

Fixed fee for advisors against services & deliverables + potential for success fee

Driven by seasoned Global Coordinator, 6 Regional Coordinators and Head Investment Facilitation

Supported by an extensive network of Investment and Network Partners

Hosted by UNIDO and REEEP since 2016, initiated in 2006

Funded by a Multi -Party Trust Fund supported by:



Norwegian Ministry
of Foreign Affairs



Unique and proven low overhead networking business model

PFAN's Track Record

PFAN mobilizes private financing to reduce GHG emissions and build climate resilience contributing to Paris Agreement and SDGs:

SDGs 7 (Energy), 9 (Industry), 13 (Climate Action), and 17 (Partnership)

Since inception PFAN supported 675 projects, 465 projects in current development pipeline

Main achievements since inception in 2008



\$ 1.8 bn

Total investment raised by
PFAN supported projects



150

Total closed projects



18%

Success rate



>1100 MW

Clean energy generation
capacity added



4 m t

Annual CO2 emission
mitigation

Projects That PFAN Supports

Eligibility Criteria

Renewable
Energy



Rural Electrifications
& Energy Access



Agricultural &
AgriBusiness



Clean
Technology



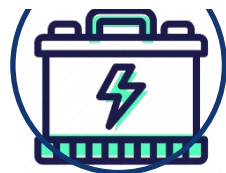
Forestry



Energy Efficiency &
Demand Reduction



Energy Storage &
Conservation



Water &
Sanitation



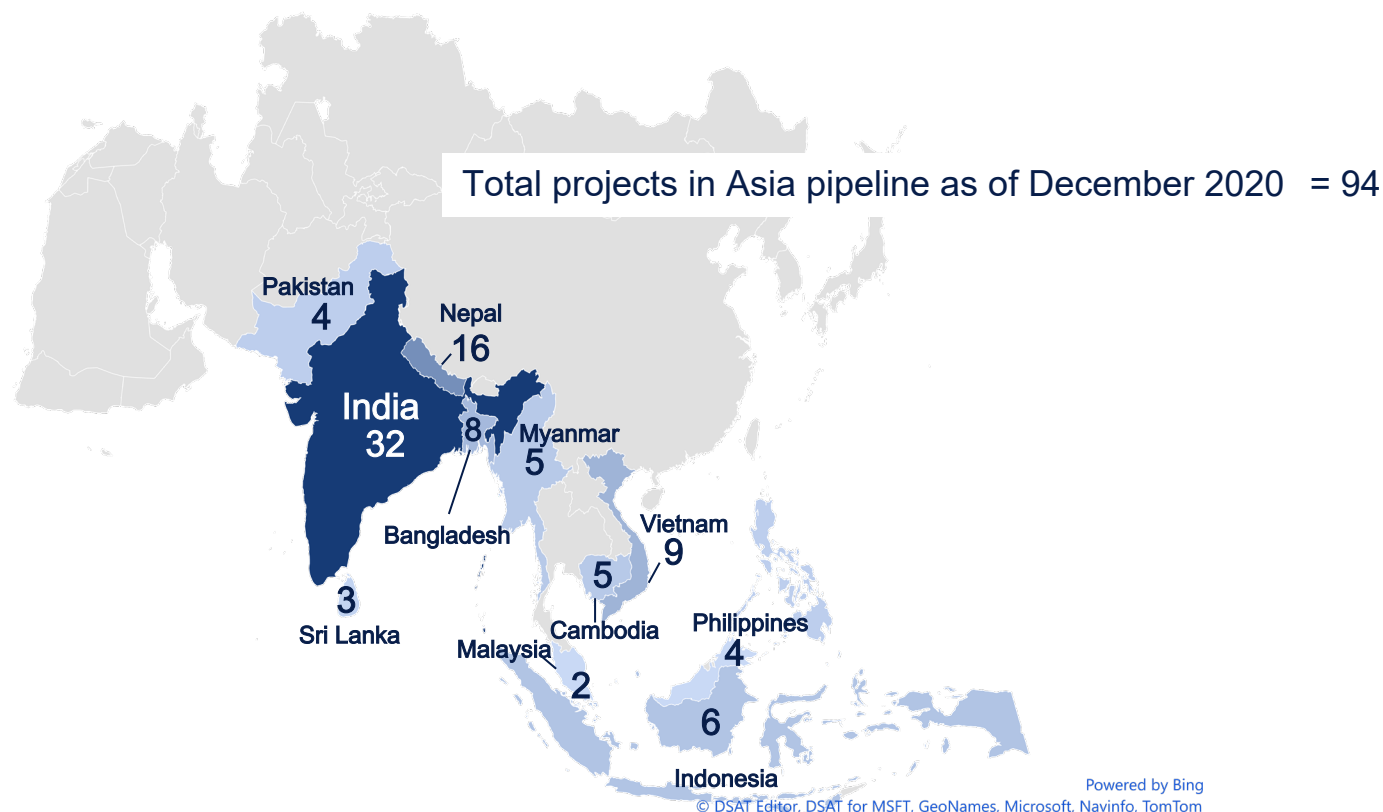
Tourism



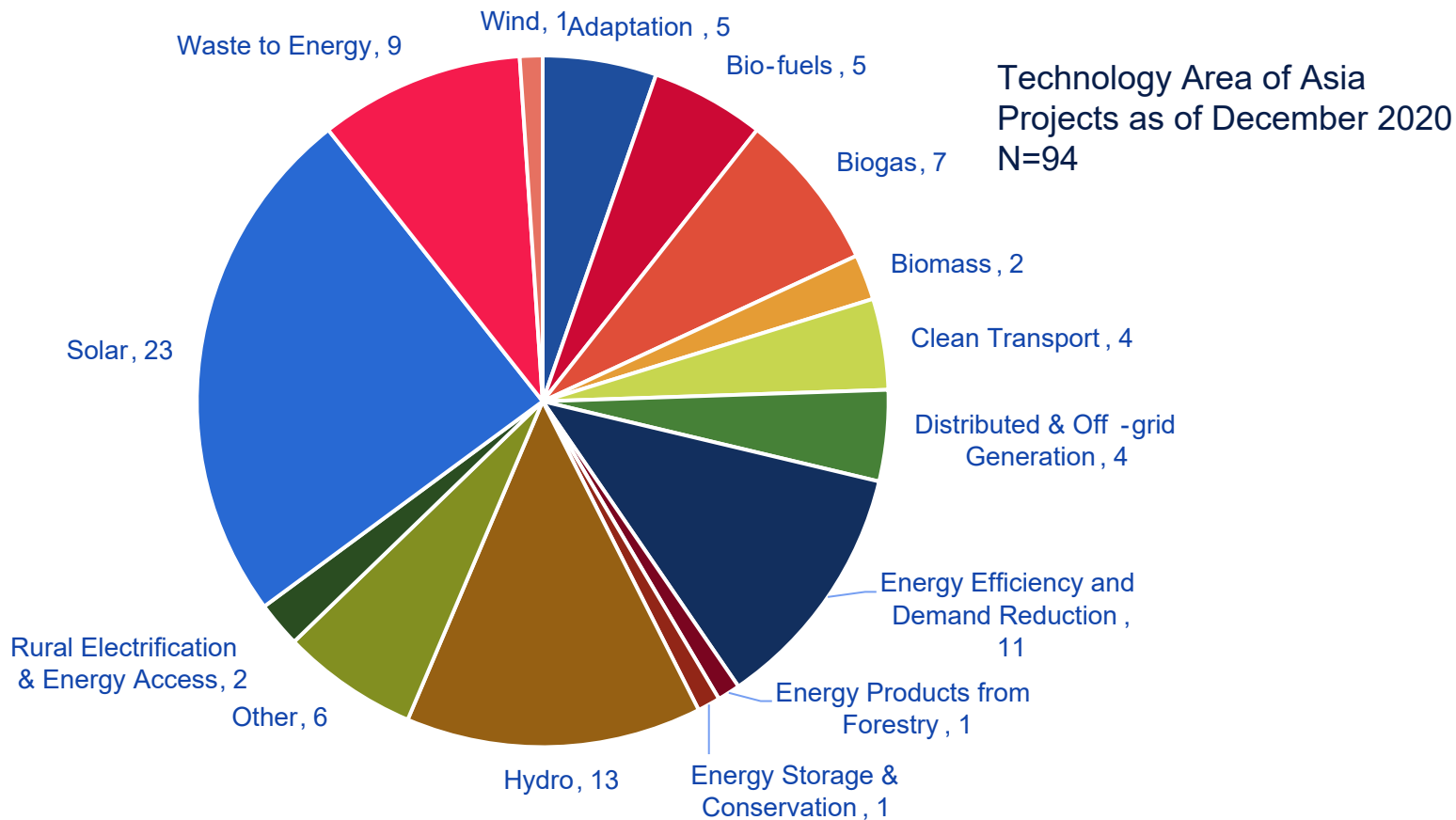
Climate
Change
Adaptation



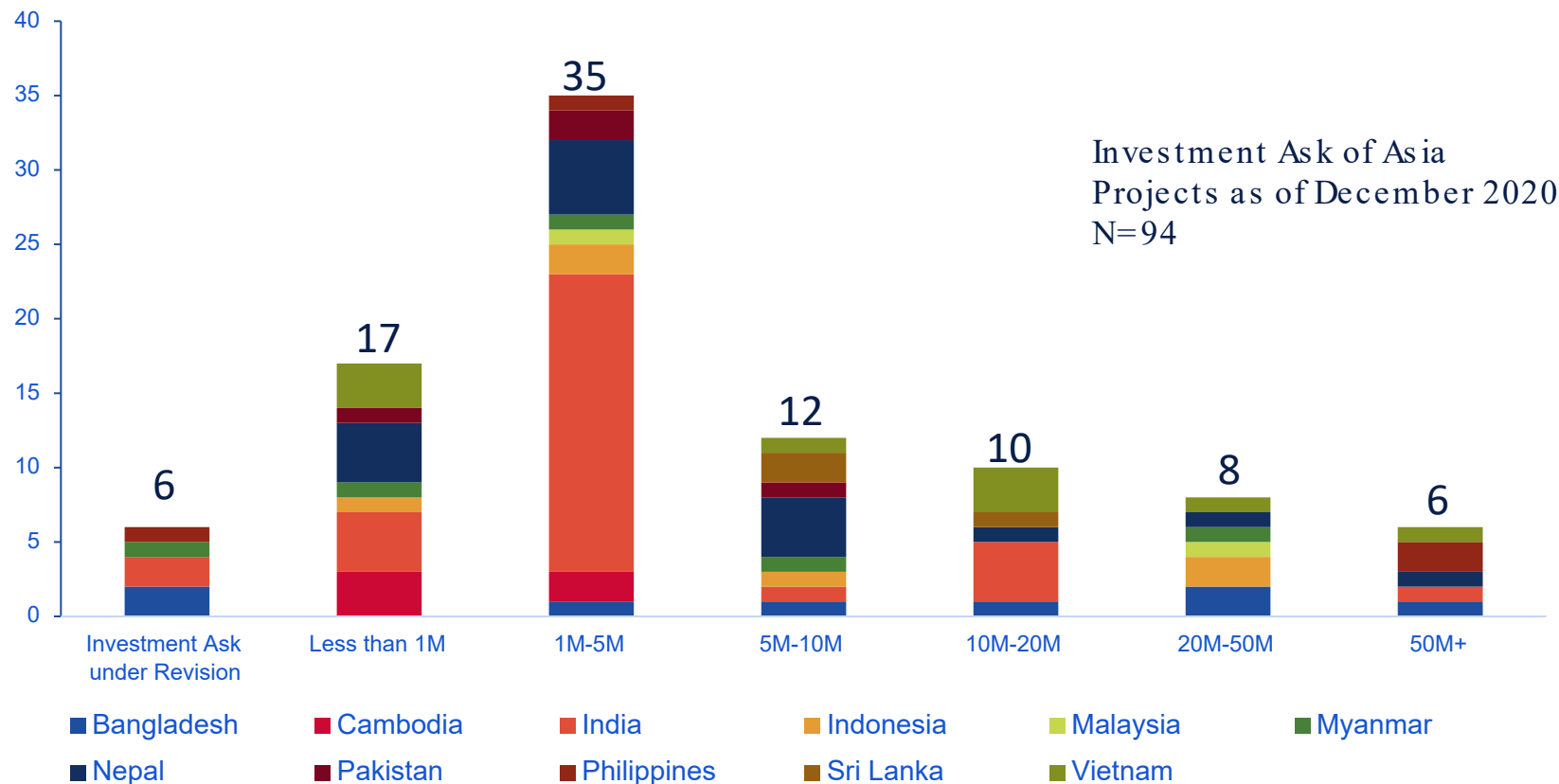
PFAN Asia Pipeline (by Country)



PFAN Asia Pipeline (by Project Type)



PFAN Asia Pipeline (by Investment Ask USD)



How You Can Participate

Project Developers

- Submit applications for PFAN mentoring (rolling applications w/ evaluation quarter)
- “Free” coaching by expert PFAN Advisors

Investors

- Join PFAN as a PFAN Investment Partner
- Help identify target projects; access PFAN pipeline

Climate and Clean Energy Stakeholders

- Join PFAN as a PFAN Network Partner
- Joint outreach to develop project pipelines and build capacity

Thank you for your attention!



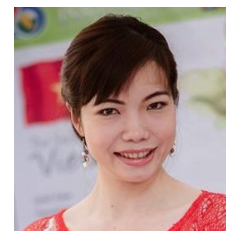
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